

The Board of Directors' of JM AB proposal to the Annual General Meeting on April 27, 2017 to resolve on guidelines for salaries and other remuneration to senior executives

Compensation to the CEO and other senior executives will consist of fixed salary, short and long-term variable salary programs, pension benefits and other benefits. "Other senior executives" refers to the Executive Management. Total compensation must be at market rates and competitive in the labor market in which the executive works. Fixed salary and short-term variable salary program will be related to the executive's responsibilities and authorities. The short-term variable salary program for senior executives will be capped at 50 percent of fixed salary. The short-term variable salary program will be based on performance in relation to established targets, which is usually the externally reported operating profit before tax, earnings per share and Customer Satisfaction Index. Long-term variable salary programs can be equity and/or cash-related and will be performance-based and, at the time of commitment, be capped at 50 percent of fixed salary.

Termination of employment is normally subject to a mutual period of notice of six months. If notice of termination is given by JM, severance pay equivalent to six months' salary should also be payable.

Pension benefits shall be either defined-benefit or defined contribution, or a combination thereof, and the normal retirement age is 65.

The Compensation Committee will draft and the Board of Directors will approve the remuneration policy for the President and senior executives.

The Board shall have the right to depart from the guidelines if extenuating circumstances are present in the individual case.

JM AB (publ)
The Board of Directors